
R.C. THORNTON & ASSOCIATES, LLC

CERTIFIED PUBLIC ACCOUNTANTS

Our tax planning for 2019 varies significantly from 2018 and before. Please review this memo

Tax Planning is First Come First Serve

New for this year, will not schedule a time for your tax planning. This year completion of tax planning is on a “first come first serve basis”. The time frame to get information in starts October 7th to November 22nd. We will e-mail you a customized list of the info we need to do your tax planning for 2019. It is important that you respond with this info ASAP and any follow up questions. If we don't have your response before November 22nd we **cannot guarantee** there will be enough time to do your tax planning but we might be able to do a tax calculation.

Tax Planning or Tax Calculation

Tax Calculation is new for this year. Tax calculation is not the same as tax planning. This limited service is a calculation of your projected tax liability. There is no attempt to develop any strategies. The fee for this service is generally less than that for tax planning. Of course, there is the risk that had we done tax planning we may have helped save more taxes for you. We will discuss this with you on a case by case basis, to determine which way to go. This service is for clients who want a simplified approach to understanding their tax liability before April 15th and where there is no realistic possibility of getting a significant tax savings if we did tax planning.

Contrast that Tax Planning is defined as the development and implementation of appropriate strategies to reduce, affect the timing of, or shift either current or future income tax liabilities. Recommended strategies are based not only on the tax consequences themselves, but also our knowledge about your overall situation. Tax Planning is completed before year end.

Tax Planning Due Dates

We complete tax planning from October 7th to December 20th of each year. Any action you take must be done before 11:59 pm on December 31, 2019. After that, tax planning is over for 2019. We need to “partner” with you to get realistic information and projection of income. It takes time to develop and calculate your tax planning. Likewise, you need enough time to review, analyze and implement your year-end plan. Based on the high demand for this service, we will complete planning on a first come, first serve basis. Remember to get your info in early! New this year, although we will discuss the results of tax planning and your action items, we may actually provide you a written summary no later than January 15 of the following year.

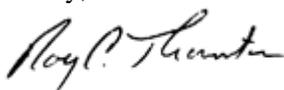
First Time Tax Planning

If you have never done tax planning before call Janet at our office (602) 678-7067 ext 10. If we do not hear from you by October 1st, or we have not received your complete tax info by November 22nd for the preparation of your tax planning we will assume that you do not wish to pursue tax planning for this year ending December 31, 2019.

Office Closed Days

Please note that our office will be closed for Thanksgiving on November 28-29, and Christmas December 24-25. Please call us at (602) 678-7067 if you have any questions or to discuss your tax planning.

Sincerely,



Chuck Thornton, CPA